

RECORD OF DECISION TAKEN UNDER DELEGATED AUTHORITY FROM EXECUTIVE/COUNCIL/COMMITTEE

DELEGATED POWERS OUTLINED IN THE CONSTITUTION



BLACKBURN
with
DARWEN
BOROUGH COUNCIL

DELEGATED OFFICER	Strategic Director of Environment & Operations
DECISION TAKEN BY:	Executive (date of delegation)
DELEGATED BY:	Executive Member
IN CONSULTATION WITH:	Executive Member
PORTFOLIO AREA:	Environment

SUBJECT: Fleet Replacement Programme

1. DECISION

To award 2 elements of the fleet replacement programme for 2022/23:

- 11 x Electric vans (6 x 2.3t and 5 x 2.8t Electric SWB Low Roof Panel Van) – Award to Motus Group UK Ltd
- 1 x 15 tonne Sweeper - Award to Bucher Municipal

2. REASON FOR DECISION

Four separate competitive tendering exercises have been undertaken using the TPPL Framework. The four separate requirements that have been tendered through the TPPL Framework are:

1. 11 x Electric vans (6 x 2.3t and 5 x 2.8t Electric Low Roof Panel Van)
2. 1 x 15 tonne Sweeper
3. 2 x 4x4 Gritters (1 x Demountable Gritter and 1 x Fixed Body Gritter)
4. 2 x Welfare Buses

The Council are still in the process of deciding the most suitable way to progress the tenders for the Gritters and the Welfare Buses. However, the tender responses for the vans and sweeper have been successfully evaluated in accordance with the published scoring criteria detailed below:

- Specification – Pass/Fail
- Price – 40%
- Delivery – 20%
- Warranty – 20%
- After Sales and Account Management – 20%

Only a single tender was received for the 11 electric vans however, upon evaluation and the use of demonstrator vehicles by the environments team, it was decided that the tender submitted by Motus Group UK Ltd met the required specification and demonstrated value for money.

Three tenders were received for the 15 tonne sweeper from the below listed suppliers:

1. Aebi Schmidt UK
2. Bucher Municipal
3. Stock Sweepers Limited

The award value for the two separate tenders are:

- 11 electric vans - £438,013.40
- 15 tonne Sweeper - £170,928.00

The bids were evaluated by officers from the Environment and Operations Team and the Contracts and Procurement Team.

3. BACKGROUND

The street cleansing section has reviewed and changed how it operates its fleet of road sweepers. They have reduced the number of compact sweepers and replaced these with a hired 15t sweepers, which can cover larger areas without the need to return to the depot to tip off. The cost of hire for this vehicle is £42k per annum. The cost to buy new is £171K which would see a significant saving over the first 5 years through the Capital Leasing Programme. However the lifespan of this vehicle should be well over 5 years.

The Environmental and Grounds Maintenance teams are hiring a number of vans at a cost of approximately £5000 per vehicle per annum. The intention is replace these vehicles with electric vehicles. This will be a massive step in reducing the councils 'carbon footprint' in our journey towards carbon neutral by 2030.

The Digital Transformation Team are also hiring a small van to supply various items of IT equipment to council premises across the borough. The intention is to replace this vehicle with a small electric van and through the Capital Leasing Programme this would be another step towards becoming carbon neutral.

4. KEY ISSUES AND RISKS

The following risks and issues have been considered:

- Lead times. The lead times stated by the winning suppliers in their tender responses are 20 weeks for the 15 tonne sweeper, 26 weeks for the 2.3 tonne electric vans and 22 weeks for the 2.8 tonne electric vans. Despite the long lead times stated by the suppliers, the volatility of vehicle market means there is potential for these to increase even further after contract award.
- Receiving one bid for the 11 electric vans. Despite not receiving the level of competition we would have liked for the 11 electric vans, the council have since used demonstrator vehicles from Motus for both the 2.3 tonne and 2.8 tonne electric vans, which have received good feedback. Following discussions with TPPL, it is believed that only receiving one bid is a representation of the current market, where a large percentage of suppliers are unable to take on any further orders.

5. FINANCIAL IMPLICATIONS

- The costs of the vehicle purchases will be met from within the existing and approved capital programme budget.
- The 11 electric vans will require additional electric vehicle charging points to be constructed at Davyfield road to enable the regular use of these vehicles.
- The Council will consider a range of financing options such as a sale and leaseback arrangement and prudential borrowing. The most viable option of financing these vehicles will be decided by the finance department upon a cost analysis.

6. LEGAL IMPLICATIONS

The procurement process was carried out in accordance with the Council's Contract and Procurement Procedure rules and the Public Procurement Regulations.

7. RESOURCE IMPLICATIONS

8. OPTIONS CONSIDERED AND REJECTED

An open tender through the Council's e-tendering portal (The Chest). This was rejected as we did not believe the advertised opportunity would generate as much competition as using a national framework with a wide range of suitable suppliers signed up.

Further information is available via the following link [] or from the report author

10. CONSULTATIONS

None

11. DECLARATION OF INTEREST

All Declarations of Interest of the officer with delegation and the any Member who has been consulted, and note of any dispensation granted should be recorded below:

VERSION:	1
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CONTACT OFFICER:	Mark Hailwood, Tony Watson, Joanne Byrne
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DATE:	02/03/2023
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BACKGROUND DOCUMENTS:	N/A
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